

Subject: Tariffs on Chinese Products

USTR Issues Tariffs on Chinese Products in Response to Unfair Trade Practices

To Our Valued Customers,

The US government has announced a 25% tariff on Chinese import items. The list of items scheduled to be affected is nearly 6,000 product categories, which includes many electrical, electronic, computer and mechanical products currently being supplied to you via Integrasense. Some of what we currently supply to you may be impacted by this action. The list now includes approximately 1,300 separate tariff lines identified by HTS codes. ([Click here](#) to review this list).

The first scheduled tariff (Part 1) of 25% of Chinese imports went into effect on July 6, 2018 and the full roll out and impact is expected to be completed by December 2018. To date, Integrasense has not passed on any tariff charges to our Customers that we have incurred from our Suppliers.

Due to this government mandate, Integrasense will have no other option but to increase prices on all new purchase orders by up to 25% for affected product under the provision of Force Majeure.

Integrasense remains fully committed to all of our Customers with full transparency, integrity and superior service. In this unique time, our primary objective is to minimize supply chain disruption and provide you with the most accurate information as we continue to navigate through this change together. We will do our best to keep you informed and mitigate the effect of the government action. In the meantime, if you have any additional questions concerning the tariff, please contact your Integrasense salesperson.

Integrasense values our partnership and thanks you for entrusting us with your business. We will continue to update you as the situation progresses.

For more background regarding the USTR imposed tariffs, please [click here for details](#).

Sincerely,



Integrasense

Gretchen DiNanno - President